

HERE, IT'S REAL.

IOWA CITY – CEDAR RAPIDS



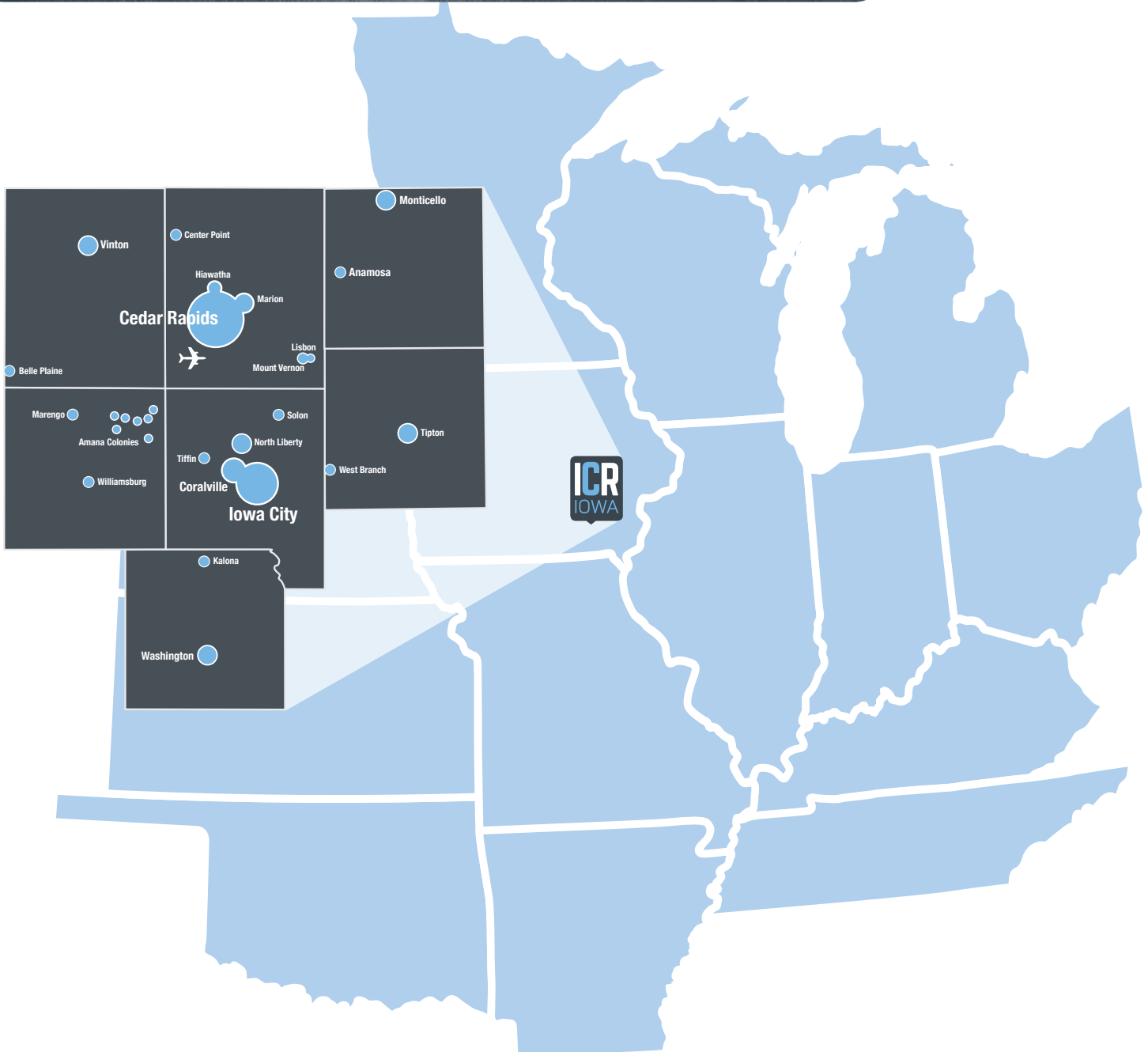
ICR IOWA

1. ICR IOWA
2. Demographics and Economy
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1. ICR IOWA

ICRIOWA.ORG

Iowa City – Cedar Rapids is positioned to distribute to major surrounding markets within the federal DOT 1-day round trip limit.



IOWA RANKED NO. 1
OVERALL BEST STATE
US NEWS AND WORLD REPORT



**#2 BEST COST
OF DOING BUSINESS**
BUSINESS FACILITIES MAGAZINE



UNIVERSITY OF IOWA IN
TOP 100 OF WORLD'S MOST
INNOVATIVE UNIVERSITIES
REUTERS TOP 100 2017

2. DEMOGRAPHICS AND ECONOMY

Age	35.6	ICR IOWA median age of 35.6 years is younger than the National average age of 37.2
Educational Attainment	95.2%	Percentage of the ICR IOWA population, age 25 and older, with a high school diploma or greater academic attainment. The national percentage is 88.2%
Employment Growth Rate	6.34%	ICR IOWA had Total Employment of 200,893 and was represented by growth of 6.34% between 2006 and 2015. Comparatively, the National growth rate was 5.26%.
Mean Commute Time (minutes)	19.6	Compared to 18.9 minutes for Iowa, and 25.9 for the national average, Cedar Rapids has a mean commute time of 19.6 minutes.
Median Household Income Growth Rate	12.27%	ICR IOWA median household income is \$57,928.57, compared to the National rate of \$53,889.00. Between 2009 and 2016, ICR IOWA had a 12.27% growth rate compared to the National rate of 4.79%.
Per Capita Personal Income	\$47,332.14	In 2015, ICR IOWA Per Capita Personal Income was \$47,332.14 and experienced a 40.95% growth rate between 2006 and 2015.
Per Capita Gross Domestic Product	\$56,305.50	In 2015, ICR IOWA Per Capita GDP continued to shine outpacing the National average, \$56,305.50 to \$50,054.00. Additionally, when comparing the growth from 2006 and 2015, Cedar Rapids Iowa City Corridor Per Capita GDP had a growth rate of 13.34% versus the National Average of 2.40%.
Cost of Living Index	96.7	To calculate the cost of living in Cedar Rapids, the Economic Alliance participates in the ACCRA Cost of Living Index report. The Economic Alliance is a member of ACCRA, a non-profit organization and producer of the nationally renowned Cost of Living Index. ACCRA produces the Cost of Living Index to provide a useful and reasonably accurate measure of living cost differences among urban areas. In 2015, the ICR IOWA Cost of Living Index was 96.7.

POPULATION GROWTH EXCEEDS NATIONAL GROWTH

	2016	2008–16 POPULATION GROWTH
City of Cedar Rapids	129,537	3.5%
Cedar Rapids, IA MSA	264,277	5.1%
City of Iowa City	72,985	10.9%
Iowa City, IA MSA	164,121	14.4%
7 County Region	463,113	7.8%
Iowa	3,106,589	4.0%
U.S.	318,558,162	6.5%
Benton County, IA	25,720	
Cedar County, IA	18,389	
Iowa County, IA	16,326	
Johnson County, IA	142,006	
Jones County, IA	20,481	
Linn County, IA	218,076	
Washington County, IA	22,115	

Source: U.S. Census Population Estimates
Cedar Rapids MSA consists of Benton, Linn, and Jones County.

Iowa City MSA consists of Johnson and Washington County.

7 County Region consists of Benton, Linn, Jones, Johnson, Washington, Iowa, and Cedar County.

*Decennial Census Population

ANNUAL GOODS EXPORT VALUE OF \$1,227,628,806

Companies looking to build new facilities are searching for sites suitable for development and relatively risk free. Certified sites fill the demand for project-ready industrial sites — making the decision to locate in ICR IOWA easy. There are 5 certified/development ready sites in the Iowa City – Cedar Rapids area ranging from 85 to over 1200 acres.

The State of Iowa’s Certified Sites program was designed and implemented by the nationally recognized site selection firm McCallum Sweeney Consulting (MSC). Certification parallels a typical site location process. A credentialed Iowa Certified Site has relevant site-related data and documentation accumulated and is designated as “development-ready”.

STATE OF IOWA CERTIFIED SITE CERTIFICATION REQUIREMENTS

- Documented price and terms to prospective industrial investors
- Zoned appropriately the City or willing to consider rezoning applications
- Free of any known rights-of-way, easements, judgments, liens, restrictive covenants, and any other items that might impact the park’s developability
- Free of recognized environmental conditions
- Completed Phase I Environmental Site Assessment
- Free of wetlands or be able to be mitigated within 90 days
- Completed Wetland Identification, Delineation, and Classification Report
- Free of state and federal rare, threatened, and endangered species or be able to be mitigated within 90 days
- No impacts to any federally listed species
- Free of areas of archaeological or historical significance or be able to be mitigated within 90 days
- Soils must be compatible with industrial development
- IBC Seismic Site Classification Report
- 5 miles, via truck route, of an interstate or a four-lane highway
- The park must be served or be able to be served within 12 months by rail (if rail served classification)
- Must be served or be able to be served with significant electric service within 9 months
- Must be served or be able to be served with significant water resources by water infrastructure and a water system with minimum excess capacity
- Must be served or be able to be served within nine months by wastewater infrastructure and a wastewater treatment plant with a minimum excess capacity
- DS-1 or T-1 telecommunications infrastructure

STATE OF IOWA CERTIFIED SITES

Cedar Rapids Land & Air Super Park at the Eastern Iowa Airport
582 Acres

Marion Enterprise Center
165 Acres

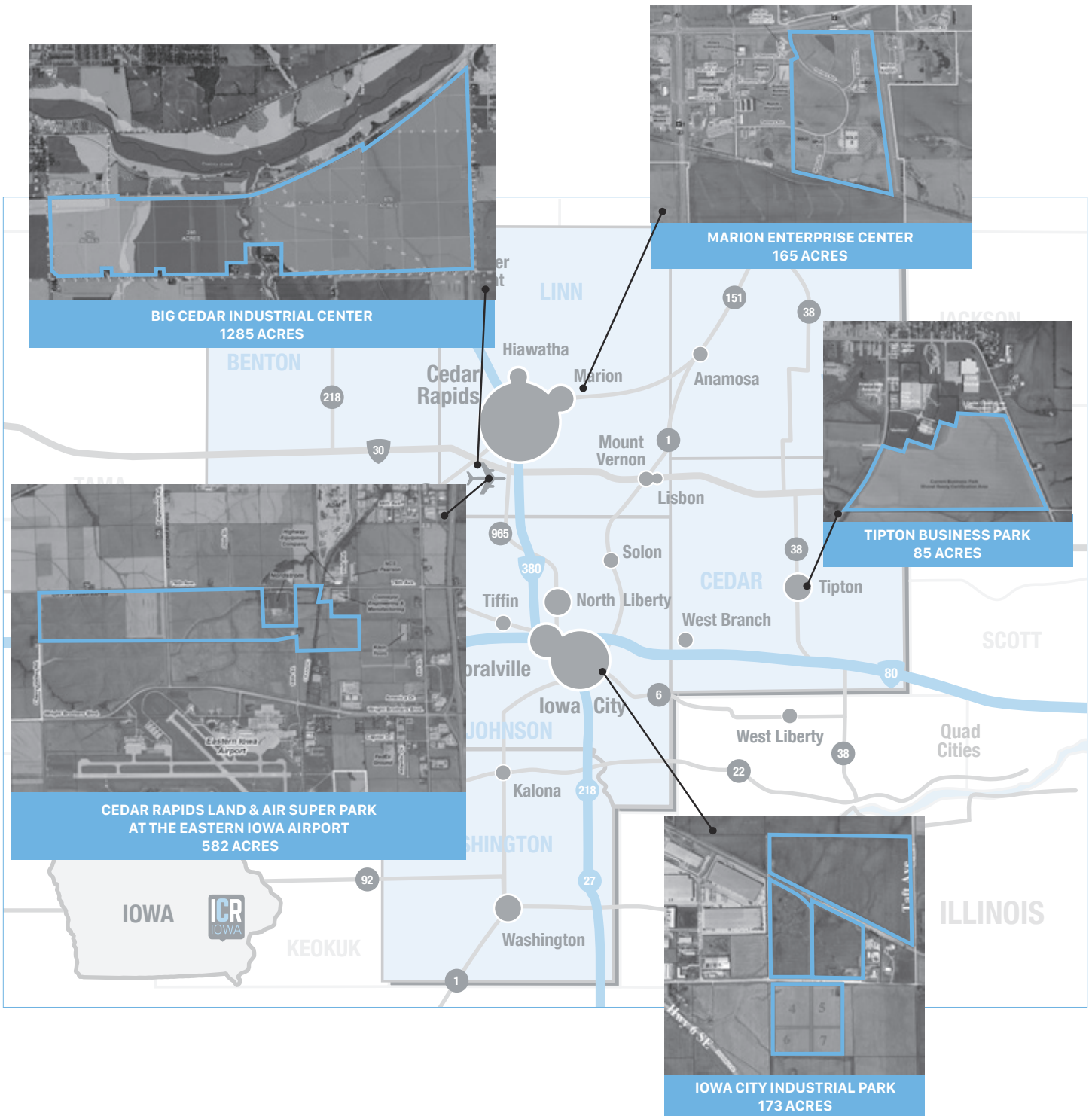
SITES IN PROCESS FOR STATE OF IOWA CERTIFICATION

Big Cedar Industrial Center
1285 Acres

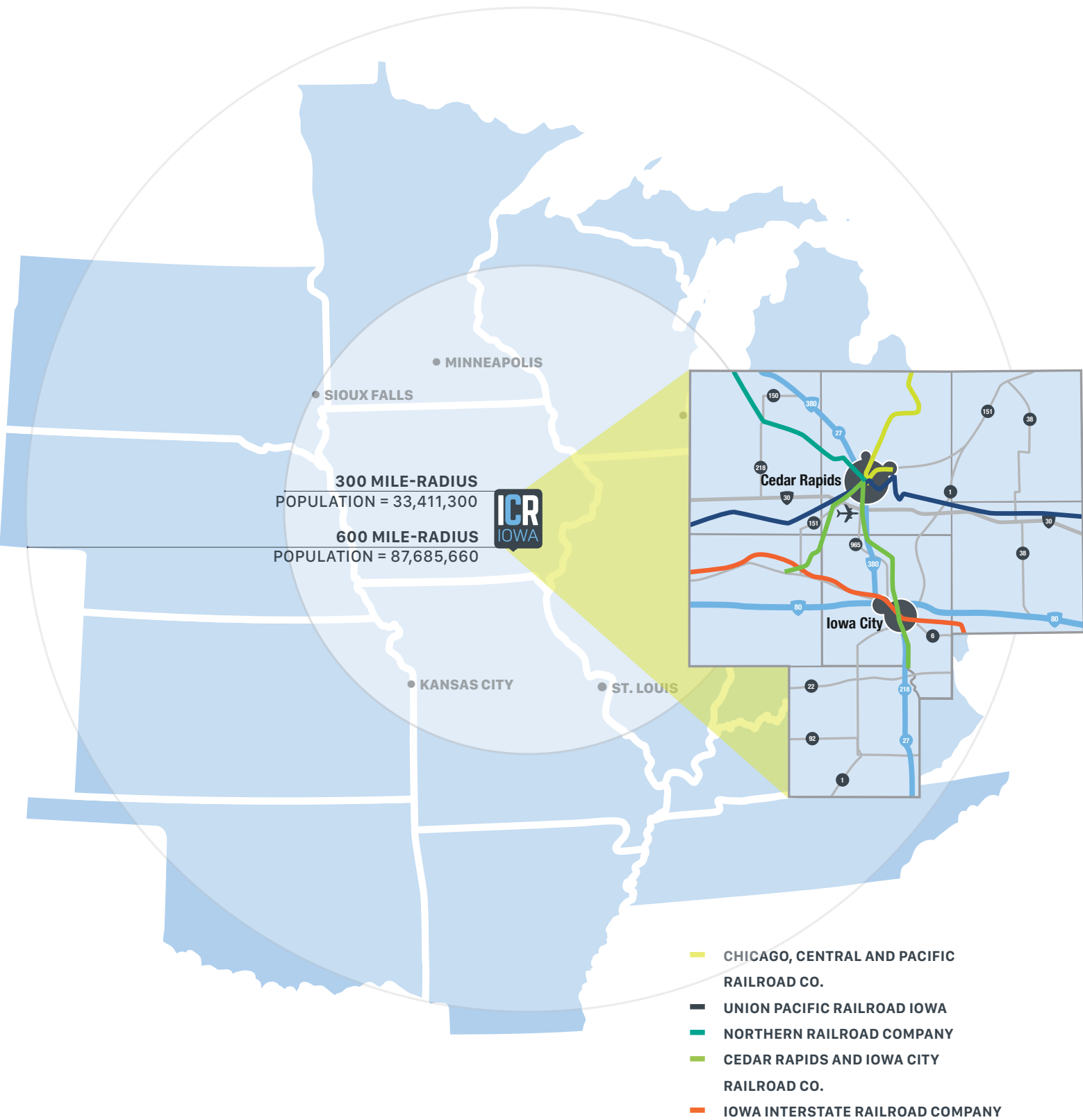
Tipton Business Park
85 Acres

CERTIFIED SHOVEL READY

Iowa City Industrial Park
173 Acres



4. LOGISTICS & INFRASTRUCTURE



As the home of major manufacturers including Quaker Oats, Collins Aerospace, and Whirlpool, Iowa City – Cedar Rapids offers sophisticated intermodal logistics systems that can seamlessly carry your team and products all over the globe.

BY ROAD

ICR IOWA is located at the juncture of interstates 80 and 380. Several trucking carriers support regional employers with their transportation service needs:

CRST
HEARTLAND EXPRESS
MIDWEST 3PL
WESTSIDE TRANSPORT
DON HUMMER TRUCKING

BY AIR

EASTERN IOWA AIRPORT (CID) is located in Cedar Rapids, offers 14 nonstop destinations through 5 unique carriers. They serve over 1 million passengers annually.

Nonstop Destinations include Atlanta, Charlotte, Chicago, Dallas, Denver, Detroit, Las Vegas, Los Angeles, Minneapolis, Orlando, Orlando Sanford, Phoenix-Mesa, Punta Gorda-Ft. Myers, St. Petersburg-Tampa

Carriers are Allegiant, American, Delta, Frontier, United

Air Cargo carries include FedEx, DHL, UPS

BY RAIL

CRANDIC is a Class III railroad operating 60 miles of main line and more than 40 miles of yard trackage in four east central Iowa counties.

IOWA NORTHERN is a Class III railroad operating 163 miles in Iowa between Cedar Rapids in eastern Iowa and Manly in north central Iowa. The railroad connects with the Cedar Rapids and Iowa City Railway in Cedar Rapids.

IOWA INTERSTATE RAILROAD is a Class II railroad with a mainline that runs between Chicago and Omaha with a branch line connecting to Peoria, Illinois.

CANADIAN PACIFIC RAILWAY is a Class I railroad operating 12,500 miles of track all across Canada and into the United States, serving Minneapolis-St. Paul, Milwaukee, Detroit, Chicago, and New York City in the United States.

UNION PACIFIC RAILROAD is a freight hauling railroad that operates 32,100 miles in 23 states west of Chicago and New Orleans. The Union Pacific Railroad system is the largest in the United States

BY FIBER

Fiber optic broadband networks are available throughout ICR IOWA with speeds up to 10 gigabits. Commercial network providers include:

CENTURY LINK
IMON
MEDIACOM
SOUTH SLOPE
UNITE PRIVATE NETWORKS
WINDSTREAM

LOGISTICS SUPPORT (3PL)

CRST LOGISTICS
GSTC
LTI DELIVERY INC
MIDWEST 3PL
MIDWEST REFRIGERATION
WORLEY

THE FUTURE

In September 2016, the U.S. Department of Transportation awarded the Iowa Department of Transportation a \$25.7 million FASTLANE Grant to aide in the construction of a \$47 million full-service logistics park in Cedar Rapids, Iowa. The facility would co-locate truckload consolidation, intermodal container facilities and multi-modal transfer services on a single site. Alliant Energy is a private partner in the proposed facility.

KEY BUSINESS ADVANTAGES

Iowa City – Cedar Rapids employs nearly 18,000 people in the transportation industry. With over 7,000 tractor-trailers drivers, and 2,000 material movers, ICR IOWA is well suited to meet your material handling and distribution needs.

U.S. BUREAU OF LABOR STATISTICS

General Freight Trucking, Long-Distance, Truckload is **8 times more concentrated** in ICR IOWA than average

General Warehousing and Storage is **2 times more concentrated** in ICR IOWA than average

Refrigerated Warehousing and Storage is **2 times more concentrated** in ICR IOWA than average

Specialized Freight (except Used Goods) Trucking, Local is **2 times more concentrated** in ICR IOWA than average

53-3032 Heavy and Tractor-Trailer Truck Drivers is **2 times more concentrated** in ICR IOWA than average

5. INCENTIVES

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TAX DESCRIPTION	BENEFIT IN IOWA
Corporate Income Tax Iowa's top rate corporate income tax is 12% after deduction of federal taxes paid	Single-factor, non-unitary tax, based on % of total sales in Iowa. No Sales in Iowa = No Iowa Corporate Income Tax
Property Tax (machinery & equipment)	NO Tax
Personal Property Tax	NO Tax
Sales Tax (machinery & equipment)	NO Tax
Inventory Tax	NO Tax
Computers/ Pre-Installed Software	NO Tax
Utilities Sales Tax	NO Tax on utilities (electricity/natural gas) used in the manufacturing process

NEW JOBS TAX CREDIT

- 2018 New Jobs Tax Credit \$1,794 per new job created
- Unused tax credits may be carried forward for up to 10 years

PROPERTY TAX EXEMPTIONS/ REBATES

- 427B Industrial Property Tax Abatement—15% sliding scale/per year over 5 years: 75%, 60%, 45%, 30%, 15%
- Tax Increment—Property taxes rebated to company for new real property tax investment and job creation. Typically rebated back over time.

IOWA'S HIGH QUALITY JOB PROGRAM

- investment tax credits, sales tax refunds; 0% loans and/or forgivable loans program off-set costs incurred to locate, expand, or modernize
- amounts based on project capital investment; the quality of the created jobs, including wage and benefits thresholds; among other criteria
- typically 5 year contract with Iowa EDA

UNEMPLOYMENT INSURANCE

In 2017 new employer unemployment insurance tax rate is 1% of taxable wages up to a maximum of \$29,300 per person. Half of all Iowa companies have a zero rate due to good experience ratings.

RIGHT TO WORK

Iowa has been a "right to work" state since 1947.

WORKERS COMPENSATION

Iowa's average workers' compensation rates will fall by about 4 percent in 2017, according to the National Council on Compensation Insurance. Rates last year fell 4.7 percent. Iowa's single factor is based on 100% sales apportionment only on profits from sales made within Iowa.

UTILITY REBATES AND EFFICIENCY PROGRAMS

- Custom rebates for all types of high energy efficient equipment and lighting
- free energy design assistance and financial incentives to help offset the cost of implementing energy-efficient strategies

RISE ROAD FUNDING

Funding for new or improved streets, roads & bridges administered by the Iowa Department of Transportation

RAIL FUNDING

Funding for new or improved rail infrastructure administered by the Iowa Department of Transportation

IOWA NEW JOBS TRAINING

- no-cost / reduced-cost job-training program for businesses creating new jobs in Iowa
- Program is funded by the sale of taxable and tax exempt bonds; repayment is through a diversion of a portion of the new employees' withholding tax
- Program is administered through Kirkwood community college, recipients can use the training programs offered at Kirkwood or choose to utilize funding resources with company training program
- Up to 50% of the fund can be used for "on the job training"—aka wages

RESEARCH ACTIVITIES TAX CREDIT

- Iowa is one of few states where R&D tax credit is refundable
- Up to 6.5% qualified research and development investment
- Opportunity for supplemental +3% or +10% based on company sales while under HQJP program
- Iowa follows federal R&D requirements

PROJECT SUCCESSES

FISCAL YEAR	TYPE	COMPANY	INDUSTRY	JOBS	CAP INV
2018	Expansion	Freund-Vector	Engineering & Automation	5	\$6,500,000
2018	New	HGE Vegetable Oil	Food Manufacturing	40	\$7,600,000
2018	New	Pioneer Hi-Bred	Logistics & Distribution	25	\$10,000,000
2018	Expansion	Timberline Manufacturing	Engineering & Automation	56	\$12,800,000
2017	Expansion	Oral B	Engineering & Automation	200	\$2,500,000
2017	New	College Raptor	Education Technology	10	\$400,000
2017	Expansion	CIVCO	Medical Technology	25	\$1,500,000
2017	Expansion	Pear Deck	Education Technology	5	\$2,000,000
2017	Expansion	GEICO	Insurance & Finance	387	\$6,800,000
2017	Expansion	Associated Materials	Engineering & Automation	40	\$2,500,000
2017	Expansion	Legacy Manufacturing	Engineering & Automation	13	\$14,300,000
2017	Expansion	Highway Equipment	Engineering & Automation	14	\$3,360,213
2017	Expansion	Crystal Group Inc.	Engineering & Automation	45	\$20,600,000
2017	Expansion	Lil' Drug Store	Logistics & Distribution	11	\$13,675,000
2017	New	Sedgwick	Insurance & Finance	75	\$2,500,000
2017	New	Walsma Lyon	Logistics & Distribution	22	\$978,500
2016	Expansion	Leepfrog	Education Technology	35	\$2,200,000
2016	Expansion	Spotix	Engineering & Automation	24	\$900,000
2016	Expansion	Meta	Engineering & Automation	110	\$1,200,000
2016	Expansion	VSPEC, LLC	Insurance & Finance	30	\$3,675,000
2016	Expansion	GoDaddy	Engineering & Automation	0	\$3,402,956
2016	Expansion	Safelite Solutions	Insurance & Finance	150	\$1,500,000
2016	Expansion	Diamond V	Industrial Biotech	16	\$52,950,000
2016	New	ReConserve	Industrial Biotech	24	\$12,300,000
*ICR IOWA/Cedar Rapids Metro Economic Alliance/Iowa City Area Development Reporting				1,362	\$186,141,669

6. ENGINEERING & AUTOMATION

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Home to internationally recognized manufacturers including Collins Aerospace, Whirlpool, Procter & Gamble, and Oral B, ICR IOWA knows how to make things! Having the University of Iowa and Kirkwood Community College in our region provides a talent pipeline to these employers with expertise in engineering and computer-aided design.

The region is also home to the National Advanced Driving Simulator (NADS), a self-sustained transportation safety research center at the University of Iowa's Research Park. NADS utilizes its suite of world-class driving simulators and instrumented vehicles to conduct research studies for the private and public sectors. Based on the research underway at NADS, the U.S. Department of Transportation has named Iowa City - Cedar Rapids as one of 10 designated automated vehicle proving ground sites in the nation.

INSTITUTIONS THAT SUPPORT THIS SECTOR

UNIVERSITY OF IOWA COLLEGE OF ENGINEERING CENTER FOR COMPUTER-AIDED DESIGN conducts basic and applied research in modeling and simulation

IIHR — HYDROSCIENCE & ENGINEERING is the home of the Iowa Flood Center and the Lucille A. Carver Mississippi Riverside Environmental Research Station.

NATIONAL ADVANCED DRIVING SIMULATOR is a self-sustained transportation safety research center.

DESIGNATED AUTOMATED VEHICLE PROVING GROUND SITES

One of 10 designated automated vehicle proving ground sites in the nation.

JONES HALL AT KIRKWOOD COMMUNITY COLLEGE contains state-of-the-art laboratories that give employers access to students with hands-on, real world experience.

IOWA CITY – CEDAR RAPIDS COMPANIES

BAZOOKA FARMSTAR

builds agricultural handling systems.

CENTRO is the largest custom rotational molder in North America.

COLLINS AEROSPACE is a leader in aviation and high-integrity solutions for commercial and military customers around the world.

CRYSTAL GROUP designs & manufactures rugged, high-reliability computing solutions for military computers & industrial applications.

GENOVA TECHNOLOGIES provides software development services to the defense and commercial sectors nationwide.

INVOLTA is a national provider of IT intelligence and end-to-end infrastructure, including fiber connectivity, managed services and colocation in enterprise data centers.

INNOVATIVE SOFTWARE ENGINEERING (ISE) delivers innovative, end-to-end, scalable IoT and telematics

solutions, enterprise mobility applications and tailored software solutions.

KINZE MANUFACTURING is the technology leader and innovator of farm equipment including row crop planters and grain auger carts.

ORAL-B manufactures a variety of oral hygiene products, including toothbrushes in Iowa City.

PMX INDUSTRIES is the leading supplier of high quality copper and copper alloys in North America.

PROCTER & GAMBLE is a multinational manufacturer of product ranges including family, personal and household care products.

SKYWORKS SOLUTIONS is an American semiconductor company and manufactures semiconductors for use in radio frequency (RF) and mobile communications systems.

TIMBERLINE provides electrical contract manufacturing with a specialization in wire harness assembly, control panels and circuit board assembly.

TRAPEZE provides transportation software solutions for transit agencies providing fixed route, rail and paratransit transportation.

WABTEC designs, manufactures, sells, and supports electronic and electro-pneumatic train control systems.

WHIRLPOOL produces a variety of appliance and household goods including French door, bottom out refrigerators in Amana.

LARGEST EMPLOYERS IN ENGINEERING & AUTOMATION

Collins Aerospace	9,800
Whirlpool	3,800
Kinze Manufacturing	725
Procter & Gamble	600
Oral B Laboratories	530
PMX Industries	460
Centro	400
International Paper	365
ALPLA of Iowa	360
Van Meter Inc.	350
Schneider Electric	300
Associated Materials	300
Raining Rose	300
Hupp Electric	216
International Automotive Components	199

INDUSTRY SNAPSHOT OF ENGINEERING & AUTOMATION INDUSTRY IN 30 MILE RADIUS OF IOWA CITY – CEDAR RAPIDS

NAICS	Industry	Employment	Avg. Annual Wages	Location Quotient
334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing	8,231	\$150,010	34.40
335220	Major Household Appliance Manufacturing	3,173	\$46,999	30.83
326199	All Other Plastics Product Manufacturing	1,063	\$38,548	1.79
325620	Toilet Preparation Manufacturing	971	\$59,858	8.85
333111	Farm Machinery and Equipment Manufacturing	646	\$40,243	5.58
441310	Automotive Parts and Accessories Stores	596	\$30,505	0.79
423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers	378	\$64,181	1.15
332323	Ornamental and Architectural Metal Work Manufacturing	107	\$42,476	1.31
423310	Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers	103	\$51,983	0.50
339999	All Other Miscellaneous Manufacturing	37	\$38,841	0.26
424610	Plastics Materials and Basic Forms and Shapes Merchant Wholesalers	37	\$54,372	0.84
	Engineering & Automation Industry Snapshot - 6digit	15,408	\$101,764	5.15
Total - All Industries		305,638	\$48,521	1.00

Source: JobsEQ®
Data as of 2017Q3
Note: Figures may not sum due to rounding.

U.S. BUREAU OF LABOR STATISTICS

Refrigerator/Freezer Manufacturing industry is
124 times more concentrated
in ICR IOWA than average

Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing is
38 times more concentrated
in ICR IOWA than average

Copper Rolling, Drawing, Extruding, and Alloying is
9 times more concentrated
in ICR IOWA than average

Shampoos and Conditioner/Personal Product Manufacturing is
9 times more concentrated
in ICR IOWA than average

Fluid Power Cylinder and Actuator Manufacturing is
6 times more concentrated
in ICR IOWA than average

Farm Machinery and Equipment Manufacturing is
5 times more concentrated
in ICR IOWA than average

Fluid Power Pump and Motor Manufacturing is
4 times more concentrated
in ICR IOWA than average

Conveyor and Conveying Equipment Manufacturing is
4 times more concentrated
in ICR IOWA than average

Electromechanical Equipment Assemblers is
4 times more concentrated
in ICR IOWA than average

Iowa is a national leader in the insurance industry and Iowa City - Cedar Rapids is home to a large concentration of employers in this cluster. Iowa's insurance-friendly tax environment and the thousands of professionals graduating from the University of Iowa and other Corridor colleges have created an environment where this industry has naturally grown and flourished. Today, there are a dozen large insurance employers and over 13,000 insurance professionals employed in this industry in our region.

KEY BUSINESS ADVANTAGES

In recent years, Iowa has lowered its insurance premium tax by half to just one percent — **one of the lowest rates in the nation**

There are over **13,000 insurance professionals** currently employed in ICR IOWA.

Iowa is **acknowledged as a leader in insurance regulation**. The Iowa Insurance Division has earned a reputation for oversight that is efficient, responsive and fair.

Iowa **does not charge premium taxes** on sales of annuities or qualified life insurance plans.

IOWA CITY – CEDAR RAPIDS COMPANIES

AEGON is a global provider of pensions, insurance, and asset management.

AUXIANT provides tools to participants and employers, to promote good health, and reduce health plan expenses.

BERTHEL FISHER is a registered investment advisory firm.

BMO HARRIS focuses on truck and trailer leasing.

GEICO is the second-largest private passenger auto insurance company in the United States.

GREAT AMERICA FINANCIAL is a nationwide provider of commercial equipment and technology financing.

MEDIREVV is a healthcare revenue cycle management (RCM) and coding company that helps healthcare organizations across the United States improve cash flow and grow revenue.

TOYOTA FINANCIAL SERVICES (TFS) is the finance and insurance brand for Toyota in the United States, offering retail auto financing and leasing through Toyota Motor Credit Corporation.

TRANSAMERICA is recognized as a leading provider of life insurance, retirement and investment solutions.

TRUE NORTH is an entrepreneurial insurance and financial strategies firm focused on providing integrated solutions to clients.

UNITED FIRE GROUP is in the business of writing property and casualty insurance and life insurance and selling annuities.

VSPEC is a national vehicle claims specialist.

WELLS FARGO FINANCIAL SERVICES is a diversified, community-based financial services company with leasing operations in Cedar Rapids.

INSTITUTIONS THAT SUPPORT THIS SECTOR

VAUGHAN INSTITUTE OF RISK MANAGEMENT AT THE UNIVERSITY OF IOWA offers undergraduate students a Certificate in Risk Management and Insurance. The purpose of the RMI Certificate Program is to prepare University of Iowa students regardless of their chosen major for positions in risk management and/or insurance. It is a Global Centers of Insurance Excellence.

CENTER OF ACTUARIAL EXCELLENCE AT THE UNIVERSITY OF IOWA is one of only two in the U.S. that are over 100 years old. In 2010, it was one of the first to be certified as a Center of Actuarial Excellence (CAE) by the Society of Actuaries (SOA), after a detailed review process involving curriculum, faculty composition, graduate quality, connection to industry, and research/scholarship.

LARGEST EMPLOYERS IN INSURANCE & FINANCE

Aegon/TransAmerica	2,900
Tata Consultancy Services	900
GEICO	800
Medirevv	650
Toyota Financial Services	600
United Fire Group	514
GreatAmerica Financial Services	420
Sedgwick	400
Wells Fargo	300
Bank of Montreal	220
True North	200
Mercer	185
Berthel Fisher	85

INDUSTRY/OCCUPATION MIX FOR FINANCE AND INSURANCE IN 30 MILE RADIUS OF IOWA CITY – CEDAR RAPIDS

SOC	Title	Current Employment	Regional Average Wage ¹
43-4051	Customer Service Representatives	1,296	\$33,700
43-9061	Office Clerks, General	273	\$34,600
43-3031	Bookkeeping, Accounting, and Auditing Clerks	244	\$35,500
43-9041	Insurance Claims and Policy Processing Clerks	650	\$35,800
43-4131	Loan Interviewers and Clerks	278	\$37,100
43-6011	Executive Secretaries and Executive Administrative Assistants	195	\$47,100
43-1011	First-Line Supervisors of Office and Administrative Support Workers	433	\$53,700
13-1031	Claims Adjusters, Examiners, and Investigators	517	\$55,400
13-2053	Insurance Underwriters	239	\$56,300
41-3021	Insurance Sales Agents	1,148	\$57,300
13-2011	Accountants and Auditors	225	\$66,500
41-3031	Securities, Commodities, and Financial Services Sales Agents	405	\$66,900
13-2072	Loan Officers	603	\$76,700
15-1121	Computer Systems Analysts	224	\$76,700
15-1132	Software Developers, Applications	312	\$86,000
13-2052	Personal Financial Advisors	251	\$86,100
11-1021	General and Operations Managers	277	\$96,100
11-3031	Financial Managers	454	\$110,000
11-3021	Computer and Information Systems Managers	222	\$123,200
17-2041	Chemical Engineers	44	\$94,700
	Total	13,366	n/a

Source: JobsEQ®

Data as of 2017Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

¹Occupation wages are as of 2016 and represent the average for all Covered Employment across all industries

U.S. BUREAU OF LABOR STATISTICS

Iowa's insurance industry output as a percent of gross domestic product ranks

second among the 50 states.

(U.S. Bureau of Economic Analysis, 2012)

Iowa does not charge premium taxes

on sales of annuities or qualified life insurance plans.

Iowa does not assess any additional surtaxes or income taxes

on insurance carriers.

Iowa is acknowledged as a

leader in insurance regulation.

The Iowa Insurance Division has earned a reputation for oversight that is efficient, responsive and fair.

Direct Life Insurance Carriers is

8 times more concentrated

in ICR IOWA than average

Sales Financing is

6 times more concentrated

in ICR IOWA than average

Direct Insurance (except Life, Health, and Medical) Carriers is

4 times more concentrated

in ICR IOWA than average

Property and Casualty Insurance Carriers is

2 times more concentrated

in ICR IOWA than average

8. FOOD/ BIOPROCESSING

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Iowa City – Cedar Rapids is a national leader in food and food ingredient production. Our roots in agriculture has delivered everything from breakfast cereal and baker's yeast to organic spices, breads and cheeses. Global companies and start-ups take advantage of our region's access to raw materials, infrastructure, research and innovation. Our region has the talent, suppliers, service companies, educational institutions and reputation to deliver results. Robust utilities, plentiful natural resources, responsible and fair permitting processes ensure we are ready to go to work with you to site your facility.

IOWA CITY – CEDAR RAPIDS COMPANIES

ARCHER DANIELS MIDLAND (ADM) is an American global food processing and commodities trading corporation. The company's corn wet and dry mills produce sweeteners and starches, animal feeds, and ethanol.

BIOSPRINGER NORTH AMERICA develops and manufactures clean-label, savory yeast extracts for the food industry.

CARGILL is an international producer and distributor of agricultural products such as sugar, refined oil, chocolate and turkey.

COLE'S QUALITY FOODS is one of America's leading manufacturers of frozen garlic bread and toast.

DIAMOND V manufactures natural yeast culture products to improve animal nutrition and health around the world.

DUPONT INDUSTRIAL BIOSCIENCES is a global leader in industrial biotechnology. The company develops and markets enzymes to a variety of industries.

FRONTIER CO-OP is a cooperatively owned wholesaler of natural and organic products.

GENERAL MILLS manufactures and markets of branded consumer foods. Their Cedar Rapids location produces breakfast cereals, fruit snacks, and other food products.

INGREDION makes sweeteners, starches, nutrition ingredients and biomaterials used in products from foods and beverages to paper and pharmaceuticals.

J. RETTENMAIER & SÖHNE researches, develops, and processes organic fibers derived from vegetable raw materials.

JM SWANK is a national, full-line food ingredient distributor with 60 years of expertise in sourcing, distribution and logistics.

KALONA SUPERNATURAL offers organic, minimally-processed and non-homogenized products including organic milk, yogurt, cottage cheese, and butter.

KRAFT HEINZ is a \$100 billion packaged foods maker best known for its condiments. The company manufactures soups in Cedar Rapids.

LESAFFRE YEAST CORPORATION designs, manufactures and markets innovative solutions for Baking, Food taste & pleasure, Health care and Biotechnology.

MARION PROCESS SOLUTIONS manufactures industrial mixers and blenders, as well as microwave drying systems.

MONTCHEVRE is the leading goat cheese manufacturer in the US.

OPEN GATES GROUP supports the operations of a family of companies in Kalona, Iowa: Awesome Logistics, Awesome Refrigerated Transit of Iowa, Farmers Creamery, Frytown Warehouse & Distribution, Kalona Creamery, Kalona Farms, Kalona Organics, and Provision Ingredients.

QUAKER OATS is an American food conglomerate. Its Cedar Rapids location produces a hot and cold cereal products and dozens of food products.

RED STAR YEAST is a joint-venture of Lesaffre and Archer Daniels Midland Company, produces yeast products.

REINHARDT FOODSERVICE is one of the country's largest independent distributors serving restaurants/chains, schools, healthcare, and the military.

TREEHOUSE FOODS provides private label food and beverage offerings to retail grocery and food away from home customers across North America.

UNITED NATURAL FOODS, INC. is a distributor of natural and organic foods, specialty foods, and related products in the United States

INSTITUTIONS THAT SUPPORT THIS SECTOR

ESCO GROUP provides electrical construction and engineering, plant automation, safety training, and arc flash services

FLUID QUIP provides separation and grinding equipment for the corn wet milling industry.

MODERN PIPING provides superior commercial and industrial plumbing.

VAN METER distributes automation, electrical, datacomm, lighting, power transmission, and utility supplies

U OF I CENTER FOR BIOCATALYSIS AND BIORENEWABLES' goal is to reshape the agricultural, chemical, nutritional, and pharmaceutical industries by combining the intellectual talents of top scientific faculty with the practical delivery of new technologies.

JONES HALL AT KIRKWOOD COMMUNITY COLLEGE contains state-of-the-art laboratories that give employers access to students with hands-on, real world experience.

LARGEST EMPLOYERS IN FOOD /BIOPROCESSING

Quaker Foods & Snacks	920
General Mills, Inc.	650
Frontier Co-op	500
Integrated DNA Technologies	493
ADM – Corn Processing Division	471
Cargill, Inc. - Corn Milling	356
Ingredion	255
DuPont Industrial Biosciences	210
United Natural Foods	200
Kraft Heinz	196
Lesaffre Yeast Corp.	159
Treehouse Foods	152
Red Star Yeast	150

INDUSTRY/OCCUPATION MIX FOR FOOD MANUFACTURING IN 30 MILE RADIUS OF IOWA CITY – CEDAR RAPIDS

SOC	Title	Current Empl.	Regional Average Wage ¹
53-7064	Packers and Packagers, Hand	106	\$22,700
51-3099	Food Processing Workers, All Other	232	\$26,500
51-3011	Bakers	90	\$27,100
51-9198	Helpers--Production Workers	157	\$27,200
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	236	\$28,500
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	198	\$30,000
51-3023	Slaughterers and Meat Packers	106	\$32,200
53-7051	Industrial Truck and Tractor Operators	141	\$36,200
51-9111	Packaging and Filling Machine Operators and Tenders	559	\$38,400
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	146	\$39,700
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	154	\$40,300
53-3032	Heavy and Tractor-Trailer Truck Drivers	89	\$40,700
49-9071	Maintenance and Repair Workers, General	155	\$41,200
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	119	\$42,400
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	151	\$43,300
51-3092	Food Batchmakers	915	\$49,200
49-9041	Industrial Machinery Mechanics	262	\$56,100
51-1011	First-Line Supervisors of Production and Operating Workers	241	\$60,000
11-3051	Industrial Production Managers	84	\$93,500
11-1021	General and Operations Managers	92	\$96,100
	Total	6,440	n/a

Source: JobsEQ®

Data as of 2017Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

¹Occupation wages are as of 2016 and represent the average for all Covered Employment across all industries

INDUSTRY/OCCUPATION MIX FOR CHEMICAL MANUFACTURING IN 30 MILE RADIUS OF IOWA CITY – CEDAR RAPIDS

SOC	Title	Current Empl.	Regional Average Wage ¹
51-9111	Packaging and Filling Machine Operators and Tenders	213	\$38,400
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	183	\$39,700
51-9011	Chemical Equipment Operators and Tenders	152	\$41,400
51-1011	First-Line Supervisors of Production and Operating Workers	123	\$60,000
51-8091	Chemical Plant and System Operators	119	\$58,000
19-2031	Chemists	96	\$71,000
19-4021	Biological Technicians	79	\$43,700
49-9041	Industrial Machinery Mechanics	76	\$56,100
49-9071	Maintenance and Repair Workers, General	75	\$41,200
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	72	\$43,300
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	69	\$28,500
11-1021	General and Operations Managers	66	\$96,100
19-4031	Chemical Technicians	65	\$43,900
51-2092	Team Assemblers	59	\$33,000
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	54	\$63,800
19-1042	Medical Scientists, Except Epidemiologists	54	\$63,400
11-3051	Industrial Production Managers	54	\$93,500
53-3032	Heavy and Tractor-Trailer Truck Drivers	45	\$40,700
43-5071	Shipping, Receiving, and Traffic Clerks	45	\$33,900
17-2041	Chemical Engineers	44	\$94,700
	Total	2,969	n/a

Source: JobsEQ®

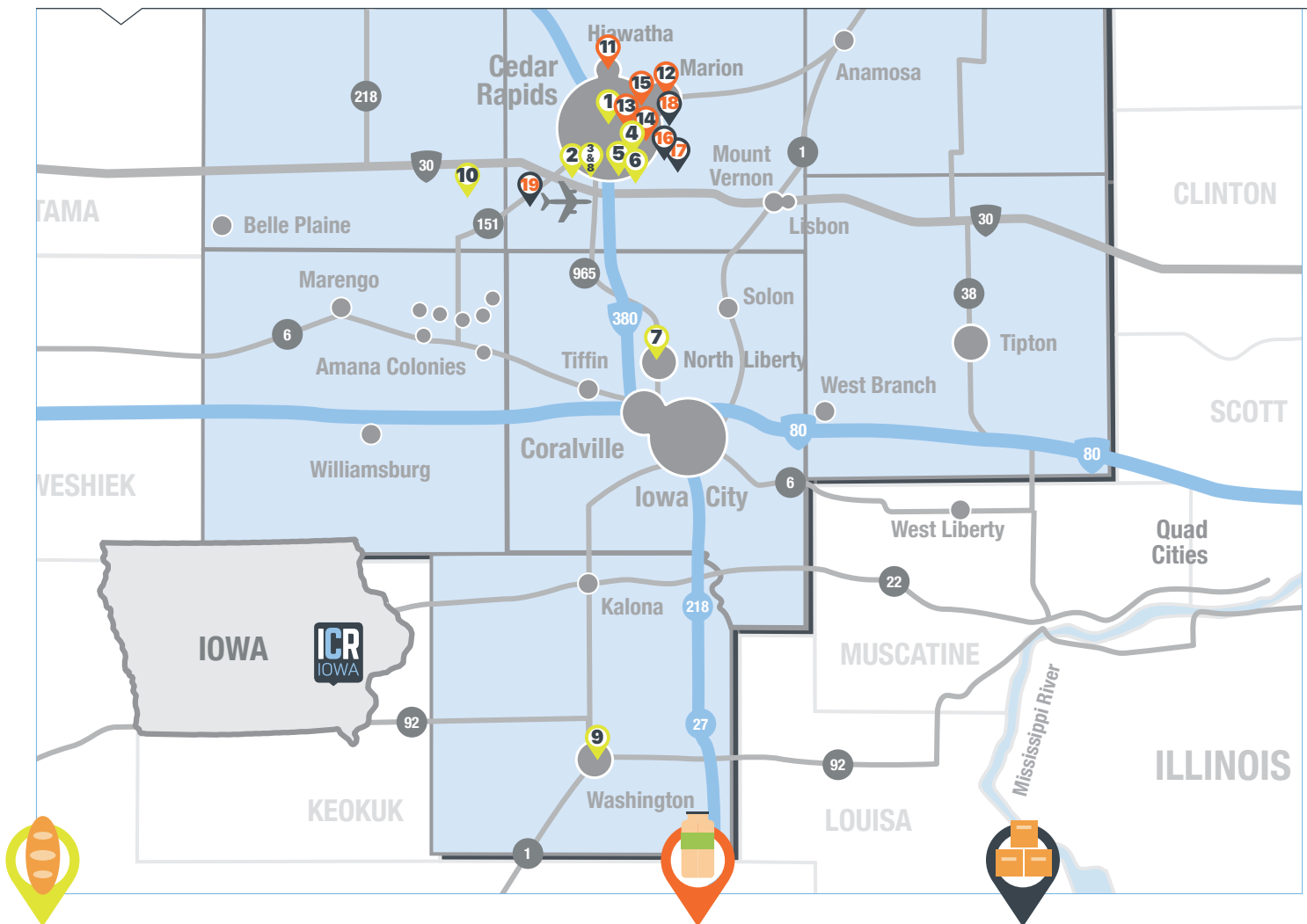
Data as of 2017Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

¹Occupation wages are as of 2016 and represent the average for all Covered Employment across all industries

9. FOOD SUPPLIERS

ICRIOWA.ORG



ICR IOWA FOOD INGREDIENTS

- 1 AB Mauri North America** Bakery ingredients and mixes
1000 Wenig Rd NE, Cedar Rapids, IA 52402
- 2 Archer Daniels Midland Company (ADM)**
Corn syrup and ethanol
1350 Waconia Ave SW, Cedar Rapids, IA 52404
- 3 Biospringer North America Corp.** Yeast extracts
950 60th Ave SW, Cedar Rapids, IA 52404
- 4 Cargill** Corn starch, soy starch and corn meal
1710 16th St SE, Cedar Rapids, IA 52401
- 5 Ingredion Inc.** Corn starch
1st St SW, Cedar Rapids, IA 52404
- 6 J. Rettenmaier USA** Oat and soy fibers
725 41st Ave Dr SW, Cedar Rapids, IA 52404
- 7 JM Swank** Food ingredient supplier
North Liberty, IA
- 8 Red Star Yeast Co. LLC (Lesaffre)**
Compressed and cream yeast
950 60th Ave SW, Cedar Rapids, IA 52404
- 9 Farmers All Natural Creamery** Dairy products
Washington, IA
- 10 Frontier Co-op** Organic seasonings, herbs, and teas
Norway, IA

ICR IOWA PACKAGING

- 11 CBB**
food packaging
1905 N Center Point Rd
Hiawatha, IA 52233
- 12 ELPLAST**
Zip-close food packaging
795 Enterprise Drive
Marion, IA 52302
- 13 International Paper**
Corrugated boxes
920 Shaver Rd NE
Cedar Rapids, IA 52402
- 14 International Paper**
Waste paper recycling mill
4600 C St SW
Cedar Rapids, IA 52404
- 15 Kapstone Container**
Corrugated boxes
1601 Blairs Ferry Rd NE
Cedar Rapids, IA 52402

ICR IOWA 3PL

- 16 Worley Warehouse**
3110 Prairie Valley Ct SW
Cedar Rapids, IA 52404
- 17 Midwest Refrigerated Services**
3055 Prairie Valley Ct SW
Cedar Rapids, IA 52404
- 18 Midwest 3PL**
308 29th St NE
Cedar Rapids, IA 52402
- 19 GSTC**
1100 Commercial Dr
Walford, IA 52351

THE FOOD AND INGREDIENT INDUSTRY IN IOWA IS THRIVING

Iowa is home to 36 of the largest 100 food manufacturers/processors.

(FOOD PROCESSING MAGAZINE, 2015)

Iowa is home to the largest cereal mill (Quaker Oats) and largest caramel color plant (Sethness) in the world and the largest spice plant (Tone's) in North America.

(IOWA ECONOMIC DEVELOPMENT AUTHORITY)

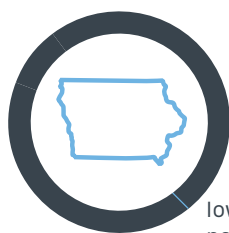
21 percent of Iowa's manufacturing GDP comes from the food processing industry. In 2013, Iowa's food industry invested over \$997 million in capital investment to expand operations. (BUREAU OF ECONOMIC ANALYSIS, 2014 AND U.S. CENSUS, 2013)

More than 900 Iowa food processors generate more than \$35 billion worth of food products annually.

(HOOVER'S DATABASE, 2015 AND U.S. CENSUS, 2012)

Iowa produces 13.6 billion eggs each year, almost one-and-a-third times the second-largest egg producing state.

(USDA, 2016)



Iowa is less than .001% of the nation's land mass

AND PRODUCES 9% OF THE
NATION'S FOOD SUPPLY



(USDA, 2013)

#1 IN CORN
PRODUCTION



18.1% of the total U.S. production

2.74 BILLION BUSHELS PER YEAR

#2 IN SOYBEAN
PRODUCTION



13.3% of the total U.S. production

572 MILLION BUSHELS PER YEAR

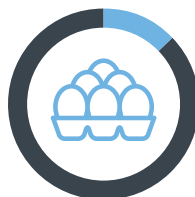
#1 IN PORK
PRODUCTION



34.8% of the total U.S. production

48.2 MILLION HEAD PER YEAR

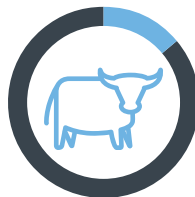
#1 IN EGG
PRODUCTION



13.3% of the total U.S. production

13.6 BILLION EGGS PER YEAR

#2 IN RED MEAT
PRODUCTION



14% of the total U.S. production

7.1 BILLION POUNDS PER YEAR

(USDA, 2016)

10. BIOTECHNOLOGY/MEDICAL TECHNOLOGY

ICRIOWA.ORG

ICR IOWA has been a magnet for biotechnology and pharmaceutical industries over past decades. Propelled by the University of Iowa's research centers and talent pool, this cluster has grown to become 12 times more concentrated in our region than the national average.

Home to the University of Iowa Hospitals and Clinics, the Iowa Children's Hospital, and three other large medical centers, the region has become a place where innovation in medical technology is growing.

IN ICR IOWA YOU'LL FIND EXPERTISE AND DEVELOPMENT IN

Digital human modeling
Robotics
Geometric design
Kinematics
Dynamics
Machine design
CAD/CAM
Virtual reality

IOWA CITY – CEDAR RAPIDS COMPANIES

BEHAVIORAL DIAGNOSTICS helps identify, manage, and even prevent substance abuse.

BIO-RESEARCH PRODUCTS specializes in manufacture of enzymes for biomedical manufacturing and research.

CELLULAR ENGINEERING TECHNOLOGIES makes healthcare, drug discovery and the biomanufacturing process quicker, less expensive, more personalized, innovative and regenerative through the use of socially responsible cells.

CIVCO MEDICAL SOLUTIONS offers a broad range of solutions and products for radiology, regional anesthesia, vascular access, men's and women's health, cardiology, infection control, and surgery, primarily focusing on the use of ultrasound.

COMPLEWARE pairs eClinical software with integrated service solutions to see your clinical trial through to completion.

CORVIDA MEDICAL provides innovative technologies that optimize the safe handling of hazardous medications.

EMMYON discovers and develops small molecules that improve muscle mass, strength, exercise capacity and metabolism for growing markets including sports nutrition, healthy aging, muscle atrophy, obesity, diabetes, and animal health.

FREUND VECTOR designs, manufactures and markets processing equipment and services for the processing of powders, particles, beads, pellets, tablets and other solid materials/forms to the pharmaceutical, nutritional, food, confectionery, chemical, powdered metals, automotive and pyrotechnics industries.

IDX works to help doctors and hospitals leverage the power of healthcare automation.

INTEGRATED DNA TECHNOLOGIES is the world's largest supplier of custom nucleic acids, serving the areas of academic research, biotechnology, clinical diagnostics, and pharmaceutical development.

JONES MICROBIOLOGY INSTITUTE provides services for drug discovery, development, or marketing plan for antimicrobials.

JRS PHARMA is a leading manufacturer of excipients, offering a complete portfolio of solutions for the global health science industry.

KEMPHARM is engaged in the discovery and development of proprietary prodrugs that improve one or more of the attributes of approved drugs, such as susceptibility to abuse, bioavailability and safety.

TELEPHARM provides retail telepharmacy software that enables remote prescription verification and live-video counseling with patients.

TERPENOID THERAPEUTICS is focused on anti-cancer therapeutics. They use the platform of terpene chemistry to develop candidate drug molecules.

VERTEX PHARMACEUTICALS invests in scientific innovation to create transformative medicines for people with serious and life-threatening diseases.

VIEWPOINT MOLECULAR TARGETING, LLC develops pharmaceutical drugs for diagnostic imaging and therapy for cancer, with a focus on metastatic melanoma.

VOXELLO provides services and devices to help hospitals improve their standard of care through better communication with disabled patients.

U.S. BUREAU OF LABOR STATISTICS

Biological Product Manufacturing is **12 times more concentrated** in ICR IOWA than the national average.

Organic Chemical Manufacturing is **4 times more concentrated** in ICR IOWA than the national average.

Medicinal and Botanical Manufacturing is **4 times more concentrated** in ICR IOWA than the national average.

LARGEST EMPLOYERS IN BIOTECHNOLOGY/MEDICINE

University of Iowa Hospitals and Clinics	8,704
St. Luke's Hospital	2,979
Mercy Medical Center	2,140
Veterans Health Administration	1,562
Mercy Iowa City	900
Integrated DNA Technologies	493
CIVCO Medical Instruments	150

INSTITUTIONS THAT SUPPORT THIS SECTOR

UNIVERSITY OF IOWA PHARMACEUTICAL DEVELOPMENT CONSORTIUM (UIPDC)

stands alone as the only comprehensive university-based drug manufacturing lab in the country registered with the FDA. Its scientists develop, test, and manufacture drugs in a variety of forms and for various purposes, but with one common goal: to relieve human suffering.

Pharmaceuticals handles approximately 40 clients each year, including lone innovative researchers, NASDAQ and New York Stock Exchange-traded companies, government agencies, and other research institutions. Each year, the division produces more than 120 batches of pharmaceutical products. Most big-name manufacturers churn out mass quantities of one drug on their production lines, but that's not the case at Iowa. Instead, lab staff produces a range of medicines in all phases of drug development—from initial testing in humans to commercial production.

MEDQUARTER CEDAR RAPIDS

is a revitalization partnership committed to promoting a dynamic urban medical community to improve quality of life and advocate for new businesses and jobs in a defined medical district. Established in 2011, the MedQuarter supports a 55-square-block area in downtown Cedar Rapids anchored by Mercy Medical Center and UnityPoint Health—St. Luke's Hospital.

UNIVERSITY OF IOWA BIOVENTURES CENTER,

located in the University of Iowa's Research Park, provides wet lab and office space for life science companies.

UNIVERSITY OF IOWA CARVER COLLEGE OF MEDICINE is a highly ranked medical school where students learn to become accomplished clinicians and top-flight researchers and educators.

Researchers in the College's over 280 laboratories are served by state-of-the-art core research facilities and research support facilities. Much of the research conducted is interdisciplinary and collaborations are fostered and coordinated through major research centers, institutes and programs. Many faculty members are internationally renowned for their research. Two faculty members are Howard Hughes Institute Investigators, 12 are members of the Institute of Medicine and two are members of the National Academy of Sciences.

The UI Carver College of Medicine is proud to be the home of a number of specialized centers of care and research including the Iowa Institute for Biomedical Imaging.

UNIVERSITY OF IOWA CENTER FOR BIOCATALYSIS AND BIOPROCESSING

has been combining first-class scientific faculty with cutting-edge facilities to reshape and define new technologies for chemical, pharmaceutical, nutritional and agrochemical industries for over 20 years. Located in the University's Oakdale Research Park, their facility of 50 faculty and more than 300 researchers has continued to dedicate themselves to education, research, and technology transfer related to biocatalysis and bioprocessing. Over the past two decades their scientists have routinely made significant contributions to the advancement of science while working with industrial, governmental, and academic clients. Their principal areas of study include biocatalyst fundamental properties, bioremediation, bioprocessing, new biocatalyst discovery, novel biocatalyst applications, biosensing technology, and reactive agent development.

UNIVERSITY OF IOWA COLLEGE OF ENGINEERING

has five departments and four research units. The Department of Biomedical Engineering, Department of Chemical and Biochemical Engineering, Department of Civil and Environmental Engineering, Department of Electrical and Computer Engineering, and Department of Mechanical and Industrial Engineering offer a total of seven undergraduate programs of study and six advanced degrees in biomedical, chemical, computer science, civil, electrical,

industrial, and mechanical engineering fields.

The research units are the Center for Bioinformatics and Computational Biology, the Center for Computer-Aided Design, the Iowa Institute for Biomedical Imaging, and IIHR—Hydroscience and Engineering.

UNIVERSITY OF IOWA COLLEGE OF PHARMACY

offers one of the most acclaimed and sought after educational experiences in the country. Graduate programs are offered in clinical pharmacy, pharmaceuticals, medicinal and natural products chemistry or pharmaceutical socioeconomics.

INTEGRATED DNA TECHNOLOGIES develops and sells short strands of DNA oligonucleotides.

CENTER FOR BIOINFORMATICS AND COMPUTATIONAL BIOLOGY

is a high-performance computational and informational resource to help researchers learn about genetic basis of human disease and other biomedical phenomena. Also enables interdisciplinary research in basic life sciences and applied medicine.

IOWA INSTITUTE FOR BIOMEDICAL IMAGING aims to foster multi-disciplinary and cross-college research and discovery in biomedical imaging and image analysis, and improve training and education.

Home to educational assessment pioneers including ACT and Pearson, Iowa City – Cedar Rapids is a national leader in the education technology and services sector. Over the past few decades, startups in this cluster have flourished in the region including LeepFrog Technologies, Pear Deck, HLT, and College Raptor. This growing industry segment is supported by talent at the University of Iowa and other area colleges.

U.S. BUREAU OF LABOR STATISTICS

Educational Support Services is

9 times more concentrated
in ICR IOWA than average

The number of Junior Colleges is

2 times more concentrated
in ICR IOWA than average

The number of Colleges, Universities, and Professional Schools is

2 times more concentrated
in ICR IOWA than average

Apprenticeship Training is **twice as concentrated**
in ICR IOWA than average

IOWA CITY – CEDAR RAPIDS COMPANIES

ACT is a national leader in college and career readiness, providing high-quality assessments grounded in nearly 60 years of research.

COLLEGE RAPTOR provides side-by-side comparisons of estimated financial aid packages along with simplified campus match scores and admission chances for families and students selecting colleges.

HLT uses today's latest technology to deliver engaging study apps for students of all types.

LEEPFROG TECHNOLOGIES builds catalog, curriculum and section scheduling management software for higher education institutions.

PEAR DECK brings interactive, engaging slide presentations to classrooms for real-time formative assessments, discussions and enhanced understanding.

PEARSON partners with educators to develop new personalized ways of learning through effective, scalable assessments that measure 21st century skills and inform instruction for all learners.

RUFFALO NOEL LEVITZ partners with colleges and nonprofit organizations to help them enroll their classes, graduate their students, and engage their donors.

STAMATS offers a comprehensive array of innovative products for higher education marketing.

UNIVERSITY ASSISTANCE

CENTER FOR ADVANCED STUDIES IN MEASUREMENT AND ASSESSMENT pursues research-based initiatives that lead to advancements in the methodology and practice of educational measurement and assessment. The University of Iowa has a long tradition and international reputation in the field of educational measurement.

CENTER FOR EVALUATION AND ASSESSMENT is housed in the College of Education at the University of Iowa and conducts multiple forms of program evaluation in collaboration with colleges, universities, and school systems throughout the United States. Program evaluators do formative and summative work, utilizing a variety of methodologies to meet the needs of project stakeholders.

LARGEST EMPLOYERS IN EDUCATIONAL SERVICES

ACT	1350
Pearson Educational Measurement	1200
Ruffalo Noel Levitz	575
Leepfrog Technologies	100
Higher Learning Technology	50
Pear Deck	25

12. COMPANIES WITH INTERNATIONAL OWNERSHIP IN ICR IOWA

COMPANY		OWNERSHIP	PRODUCTS/SERVICES	EMPL.
AEGON USA www.aegon.com		AEGON N.V. The Hague, Netherlands	Insurance, pension, savings, and investment products	2,800
Pearson www.pearson.com		Pearson PLC London, United Kingdom	Develop and process student assessment materials	900
TCS www.tcs.com		Tata Group Mumbai, India	Insurance and claims processing	860
Hibu www.hibu.com		Yell Group -Berkshire, United Kingdom	Design and market telephone directories	723
Toyota Financial Services www.toyotafinancial.com		Toyota Motor Sales, Inc Toyota City, Japan	Provide insurance, credit and financial services	600
PMX Industries www.ipmx.com		Poongsan Corporation Seoul, Korea	Manufacture copper, brass, bronze and nickel	460
Schneider Electric www.groupe-schneider.com		Schneider Electric SA Paris, France	Design and manufacturer circuit breakers	300
Loparex Inc. www.loparex.com		ABN AMRO Holdings NV Amsterdam, The Netherlands	Manufacture paper and film release liners	230
Evergreen Packaging, Inc. www.evergreenpackaging.com		Carter Holt Harvey, Ltd. Auckland, New Zealand	Manufacture equipment used to fill wax containers in the beverage industry	170
Trapeze ITS www.trapezesoftware.com		Trapeze Group Inc. Ontario, Canada	Design and produce intelligent transportation systems	125
Red Star Yeast, LLC www.redstaryeast.com		Lesaffre et Cie Lille, France	Manufacture bakery cream yeast and compressed yeast	125
Vector Corporation www.vectorcorporation.com		Freund Industrial Co., Ltd. Tokyo, Japan	Manufacture automated coating, granulating and drying process equipment	120
ACP, Inc. www.amanacommercial.com		Ali SpA Milano, Italy	Design and manufacture commercial microwave ovens	116
American Profol INC. www.profolgroup.com		Profol Kunststoffe GmbH Halfing, Germany	Manufacture polypropylene film	84
JRS Pharma LP www.jrs.de		J. Rettenmaier & Söhne GmbH & Co. Holzmühle, Germany	Manufacture microcrystalline cellulose	74
Alpla Werke Alwin Lehner GmbH & Co www.alpla.com		Alpla Inc. Hard, Austria	Manufacture plastic bottles	40
BioSpringer NA www.biospringer.com		Lesaffre et Cie -Maisons- Alfort, France	Manufacture yeast extracts	30
Twin City Optical www.twin-city-optical.com		Essilor International Paris, France	Manufacture eyeglasses	25
RUD Chain Inc. www.rudchain.com		RUD-Kettenfabrik Rieger & Dietz GmbH Aalen, Germany	Assemble tire chains, lifting chains, conveyor chains, mining chains and accessories	25
J. Rettenmaier USA LP www.jrs.de		J. Rettenmaier & Söhne GmbH & Co. Holzmühle, Germany	Manufacture dietary oat fiber	15
ELPLAST USA www.elplasteurope.com		Elplast Zory, Poland	Food packaging	15
Nordex www.nordex-online.com/en		Nordex Hamburg, Germany	Assemble wind turbines	15

TOTAL EMPLOYMENT: NEARLY 8000

IOWA CITY – CEDAR RAPIDS

FOR MORE INFORMATION,
PLEASE CONTACT

BRIAN CROWE

DIRECTOR OF BUSINESS ATTRACTION

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